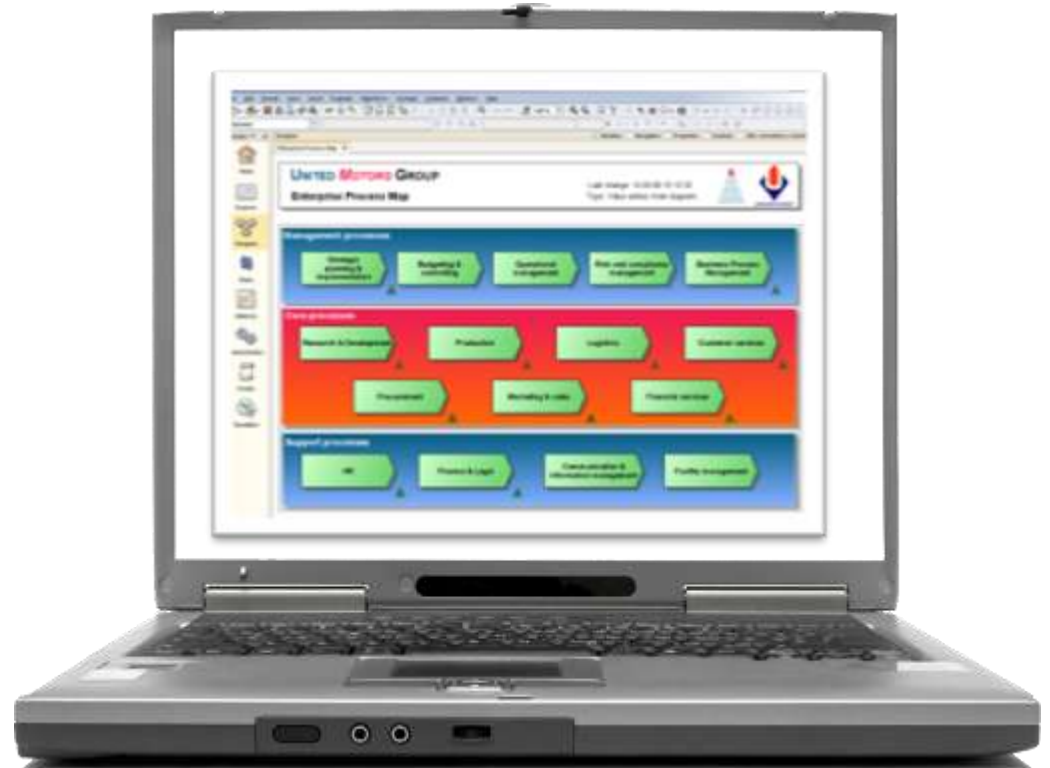


DEMO



SUMMARY

Process Driven SAP - key deliverables

Project Preparation:

- BPM Strategy
- Project scope management
- Global - Local Concept
- IDS Scheer Reference Models
- SAP Redocumentation

Realisation:

- Test Scenario Composer
- Unit testing
- Interface design
- Authorization matrix
- Customizing documentation

Go Live and Support:

- Solution Manager cutover
- Implementation Project to Solution
- Identity and access management
- Portal concept
- HR job profiles

Run:

- Process Governance
- Process improvements & support
- Version and Release Management
- Process Analysis and Simulation
- Process performance management



Blueprint:

- ARIS Corporate Process Model
- Organisational structure
- Enterprise Architecture Management
- Data model and conversion plan
- ARIS - Solution Manager Integration

Final Preparation:

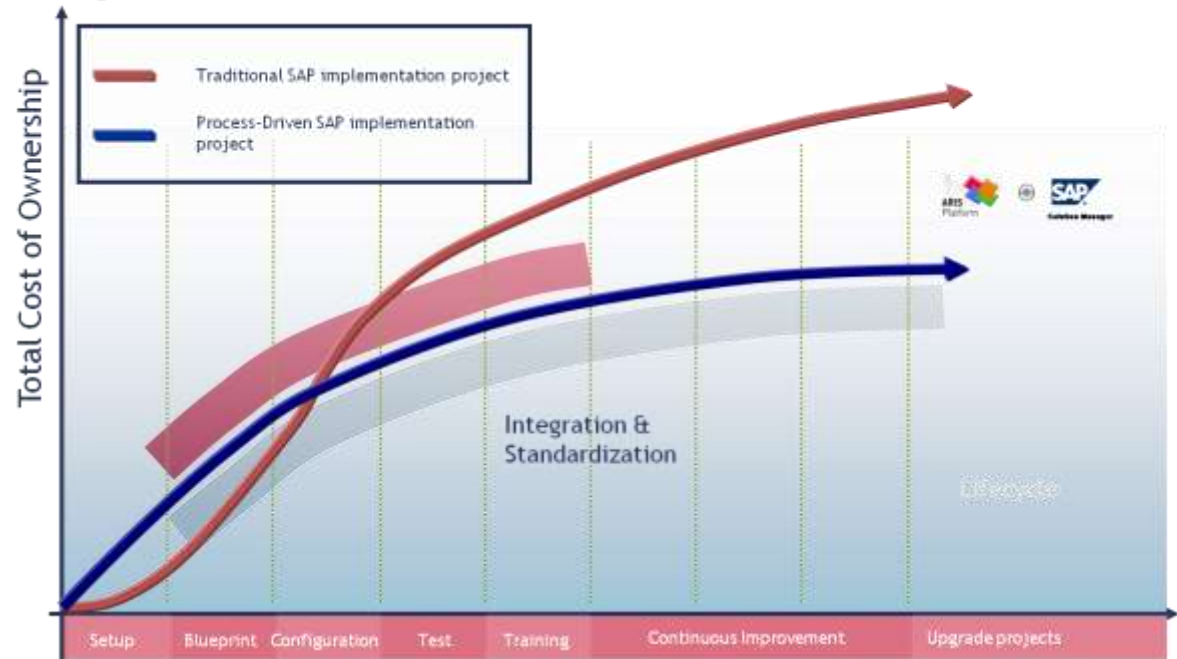
- Process Web
- End user documentation
- End user training
- Integration testing
- Acceptance testing

Next Roll Out

- SAP Scope control local - global
- Template and solution Control
- Impact assessments
- System landscape management
- Manage SOX requirements

Procesgedreven SAP implementatie - 10 voordelen

- 1 Kostenbesparing
- 2 Tijdsbesparing
- 3 Verbeterde kwaliteit
- 4 Hogere efficiëntie
- 5 Meer transparantie
- 6 Concurrentievoordelen
- 7 Standaardisatie/consolidatie
- 8 Flexibiliteit
- 9 Governance/risicobeheersing
- 10 Communicatie



ARIS Process Driven SAP - the benefits

SABIC Europe saves time and money with ARIS



"You need ARIS to define and model the various aspects of the business processes and Solution Manager to support and improve your SAP system ... that's why we use the integrated ARIS/SAP solution which is standardised at the business level. The estimated time savings range from one to three years ... benefits include lower TCO for IT solutions and reduced operating costs through the reuse of process knowledge. Rollouts were speeded up thanks to faster testing and training."

Peter de Esch, SAP Customer Competence Centre, SABIC Europe

Riegler slashes returns by up to 80 percent



"ARIS integrated with SAP Solution Manager allowed the company to harmonise its IT environment and integrate it into the parent company's SAP system landscape. In addition, cost transparency was achieved in manufacturing operations and data transfer. In addition, we now know the location of every product at the push of a button, which is vital when dealing with highly sensitive medical products."

Manfred Stürz, Sales Director, Riegler

Brenntag Completes SAP Projects 25% Faster with 10% Lower Costs



"Business Process Management (BPM) at Brenntag is a Europe-wide framework and enables permanent, fast and multiple reusable design, management and control of processes in the development of its SAP environment"

Ludger Kruse, Project Manager Corporate IT, Brenntag

Boehringer reduces SAP implementation costs and achieves fast ROI



"Thanks to BPM, two SAP implementations/upgrades were completed at well below normal cost. The ROI has partly been reached already during project duration time."

Dr. Torsten Grünewald, Boehringer Ingelheim GmbH

Meer info

ARIS and SAP NetWeaver BPM Complement One Another Perfectly

SAP's announcement concerning the introduction of SAP NetWeaver BPM raises the question as to how this product relates to IDS Scheer's ARIS Platform, since both products focus on Business Process Management (BPM). The crux of the matter is whether these products overlap or complement one another. The answer is the latter - they complement one another. Sven Roelove's suggests that combining these products can offer companies major benefits.

About the author:



Sven Roelove is Global Technical Manager at IDS Scheer. After an education in Public Administration he spent 10 years at various consulting companies. Since 2004 he has been working for IDS Scheer as a Senior Consultant in the ARIS domain. He is also an active speaker at various conferences and seminars. He has given 1000 lectures in 2005. He is the author of the book 'ARIS in the Cloud' and the book 'ARIS in the Cloud'.

Find out:

- How ARIS and SAP NetWeaver BPM relate to one another
- The benefits of combining ARIS and SAP NetWeaver BPM
- Experiences in practice

Business Process Management (BPM) is currently a high priority agenda item for many organisations, principally because BPM plays a central role in the design and implementation of Service Oriented Architectures (SOA). It is essential to model processes so as to establish which services provide the required process support or which new services need to be developed. In this regard we can differentiate between Enterprise Architecture design, on the one hand, and process implementation or process execution, on the other. In practice, organisations will primarily use ARIS to focus on modelling their entire Enterprise Architecture, as well as carrying out organisational wide analyses.

SAP NetWeaver BPM however plays a central role in process execution. In other words, ARIS focuses on a wide range of everyday business complexity, whereas SAP NetWeaver BPM makes this model executable. Hence, these two tools complement one another perfectly.

Download expert papers:
www.ids-scheer.com



ARIS within SAP projects



by Mr. Frank Luyckx in group ARIS
 Posted: 2009-06-08
 3800 views | 1 comments | category: 5
 ☆☆☆☆
 Your rating: 5 Average: 3 (4 votes)

Read blogs of Experts:
www.ariscommunity.com

Recent posts by Gerard

ASAP 7.0 Project Dashboard
 By Gerard van Gent
 Group: ARIS + SAP = Love
 Posted: 2010-04-01
 685 views | 10 comments
 ★★★★★

ASAP for Implementation 7.0 - Blueprinting deliverables
 By Gerard van Gent
 Group: ARIS + SAP = Love
 Posted: 2010-03-31
 Type: Business process
 ★★★★★

ASAP for Implementation 7.0
 By Gerard van Gent
 Group: ARIS + SAP = Love
 Posted: 2010-03-31
 Type: Process landscape
 ★★★★★



YouTube
 SAP Business To Model - Enterprise Modeling applications by IDS Scheer

Watch YouTube demo Business to Model & Model to Execution:
<http://www.youtube.com/watch?v=VMCILrxZqcU>
<http://www.youtube.com/watch?v=rHbsWzqc1uY>

Thank you!



Rutger.Brokking@ids-scheer.com
Gerard.vanGent@ids-scheer.com

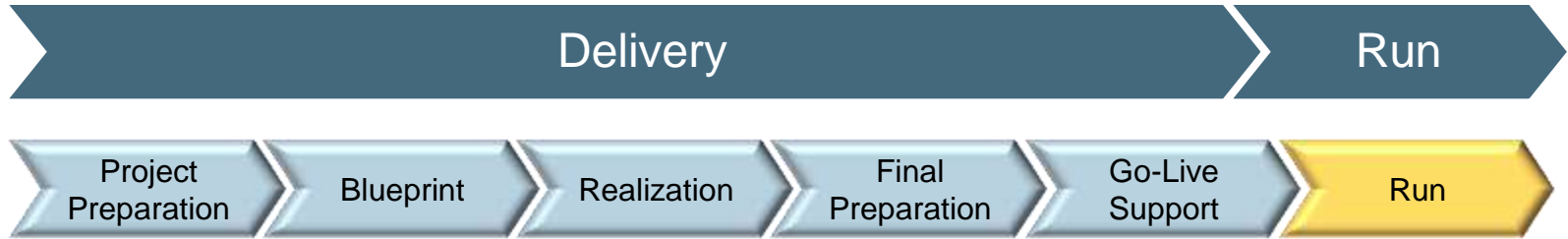
Get There Faster.™

Appendix

PROCESS-DRIVEN SAP DEMO

ASAP 7 – End to End management of SAP programme

ASAP Methodology including BPM Technology – BPM, SOA and Value perspective



New ASAP extends coverage to the entire value chain

Embedding Value Management, SOA, BPM, ...

Significantly streamlined traditional ASAP

Significantly revised content for areas like Blueprint, Testing, OCM, etc.

The Business Add-ons to ASAP concept

3 Categories



Business Add-Ons to ASAP

The Business Add-ons to ASAP provide proven implementation content for implementation of various industry solutions, solutions packages, and other related areas such as Agile Methodology, BPM, SOA, VM and EA Governance and Strategy frameworks, etc.

Methodology, Governance and implementation technology Add-ons to ASAP

- BPM Strategy and Governance
- SOA Strategy and Governance
- SAP EA Framework for SOA
- Process Scanning Methodology
- AS-IS Analyze Methodology
- Agile Methodology
- SAP Enterprise Modeling Applications by IDS Scheer etc.



Implementation Content industry and cross industry Add-ons to ASAP

- BI Architecture Design
- BI Reporting Design Deployment
- Point of Sales
- Duet
- Promotion Management
- Bulk Transportation Oil & GAS
- HR Performance Management etc.



Small BPM/SOA Implementation Packages Add-ons to ASAP

- Social Media (Twitter Customer Service, and Marketing Campaign)
- Workflows on BlackBerry or iPhone
- Supply Network Planning (Master Data Cockpit)
- Sales on BlackBerry or iPhone
- OneTouch SOA@Banking Toolbox etc



Business add-ons to ASAP delivery content for SAP Enterprise Modeling Applications by IDS Scheer



SAP THE BEST-RUN BUSINESSES RUN SAP

© 2010 SAP AG

Edit First Page Close Help

Copy of ASAP Methodology for Implementation 7.1

- 1 Project Preparation
 - 1.1 Project Management
 - 1.2 Organizational Change Management
 - 1.3 Training
 - 1.4 Data Management
 - 1.5 Business Process Management
 - 1.5.1 Value Determination
 - 1.5.2 Business Process Map
 - 1.5.3 Business Scenario Design
 - 1.5.4 Re-documentation using SAP Solution Manager and SAP Enterprise Services Repository
 - 1.6 Technical Solution Management
 - 1.7 Integrated Solution Management
- 2 Business Blueprint
 - 2.1 Project Management
 - 2.2 Organizational Change Management
 - 2.3 Training
 - 2.4 Data Management
 - 2.5 Business Process Management
 - 2.5.1 Blueprint Approach
 - 2.5.1.1 Solution Manager and Business Process Management
 - 2.5.1.2 Enterprise Services Repository Integration for SAP
 - 2.5.1.3 Solution Manager Integration with SAP Enterprise Services Repository
 - 2.5.2 Value Realization
 - 2.5.3 Business Objects Modeling
 - 2.5.4 Business Solution Design
 - 2.5.5 Solution Transformation and Design
 - 2.5.6 Simulation for SAP Simulation by IDS Scheer
 - 2.5.7 Business Process Optimization by IDS Scheer
 - 2.6 Technical Solution Management
 - 2.7 Integrated Solution Management
- 3 Realization
 - 3.1 Project Management
 - 3.2 Organizational Change Management

ASAP Methodology for Implementation

Purpose

The **ASAP methodology for implementation** is a phased, deliverable-oriented methodology that streamlines implementation projects, minimizes risk, and reduces total cost of implementation. ASAP takes a disciplined approach to project management, organizational change management, solution management, and other disciplines applied in the implementation of SAP solutions. The methodology supports project teams with templates, tools, questionnaires, and checklists, including guidebooks and accelerators. ASAP empowers companies to exploit the power of the accelerated features and tools already built into SAP solutions.

Benefits of ASAP include:

- Faster implementations with streamlined and focused methodology
- More reliable projects, thanks to proven tools, accelerators, and best practices
- Lower risk
- More efficient use of resources
- Reduced costs
- Effective project management based on Project Management Institute standards

Phases

The ASAP methodology delivers the following phases:

Project Preparation

Blueprint

Realization

Final Preparation

Go Live Support

Run

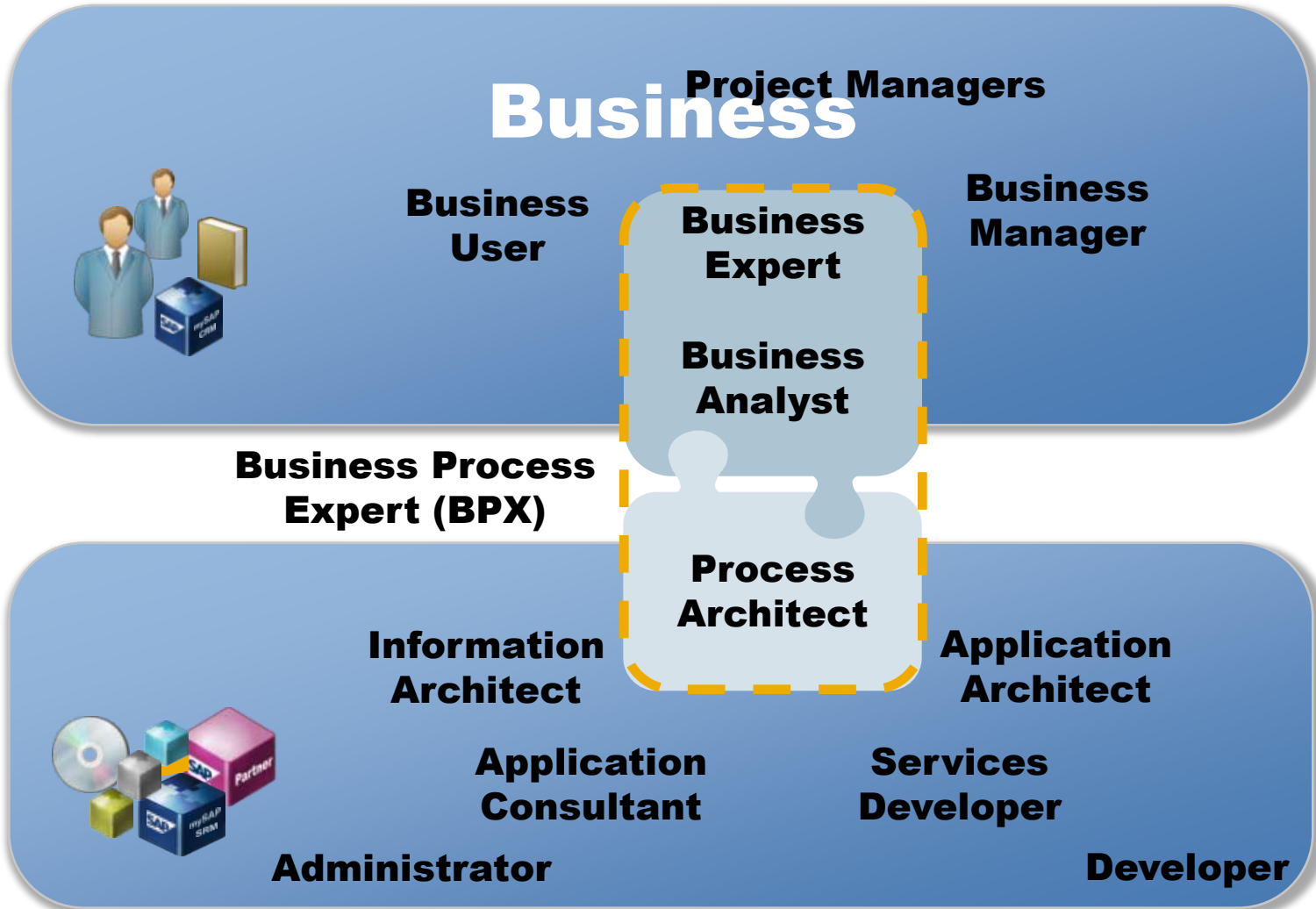
1. Project preparation In the **project preparation** phase, the project team defines project goals, a high-level scope, and a project plan. Executive sponsorship is secured, and the project standards and organization are set up. The implementation strategy is defined and approved. At the same time, the project procedures, standards, organization, and staffing

Accelerators Roles Subject Areas References

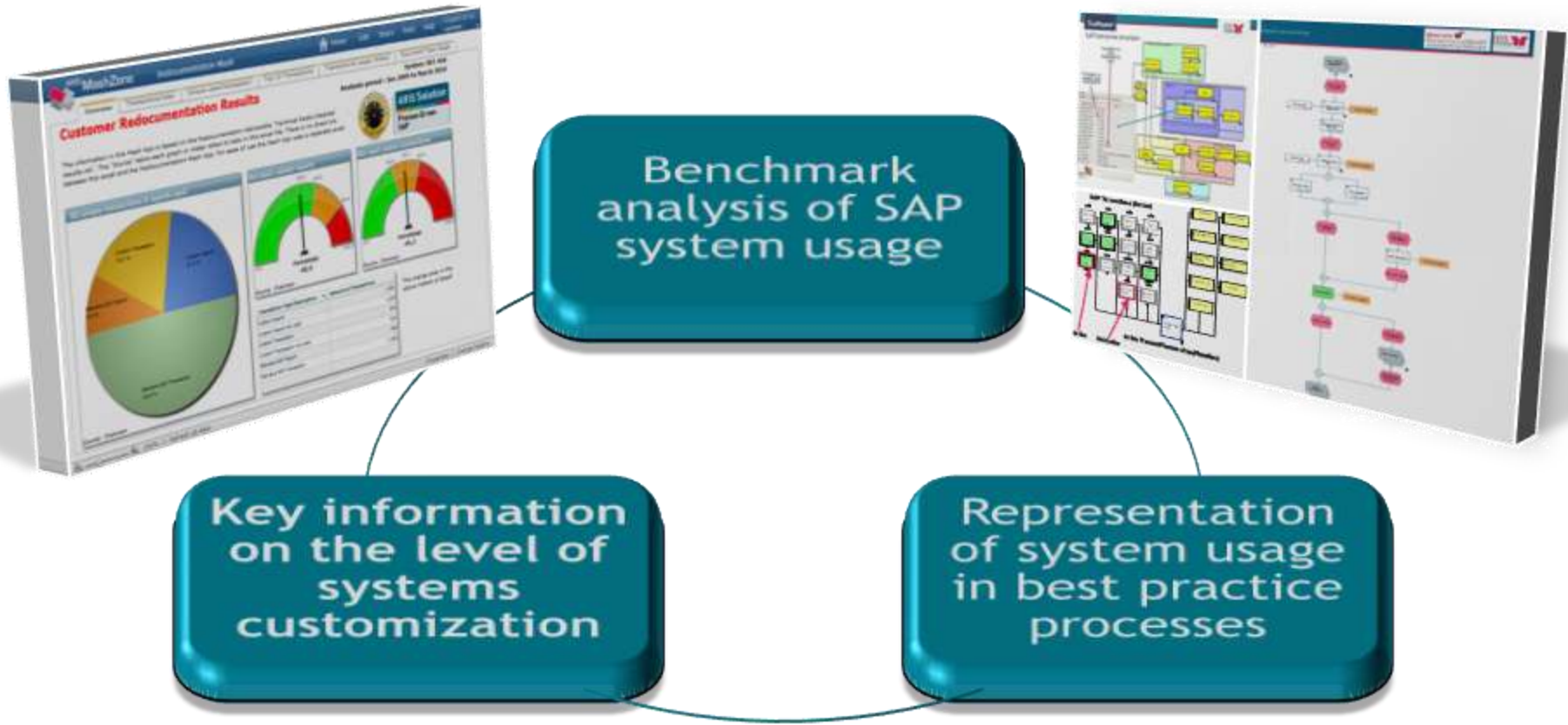
Description	Type	Language
ASAP for Implementation 7.0 Overview	Presentation	English
ASAP Roadmap Phase Description	Presentation	English

The changing face of our enterprise

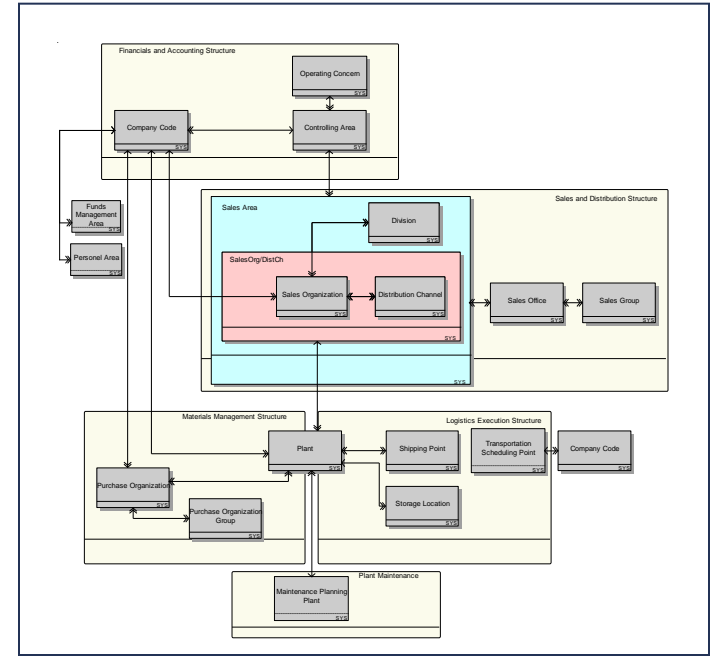
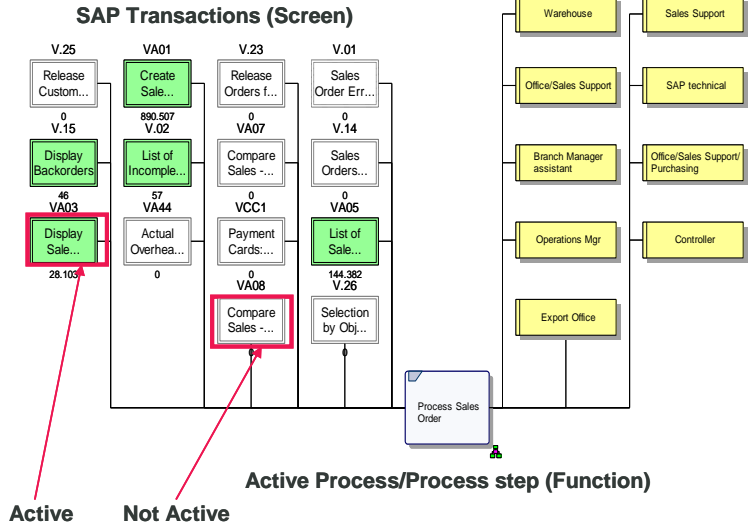
The different people in our enterprise



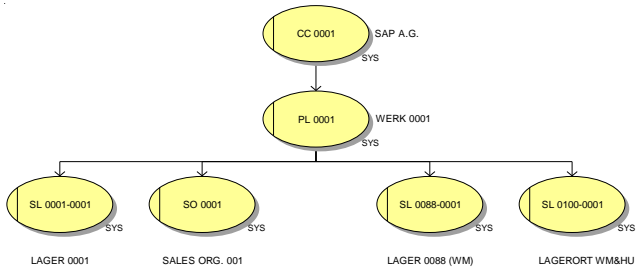
SAP Redocumentation service



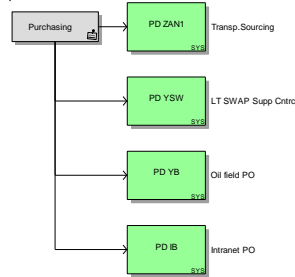
SAP Transactions and Reports activated (if used) or inactivated (if not used) in the process models



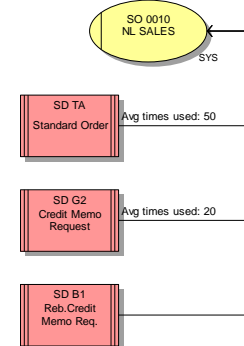
Logistic structure



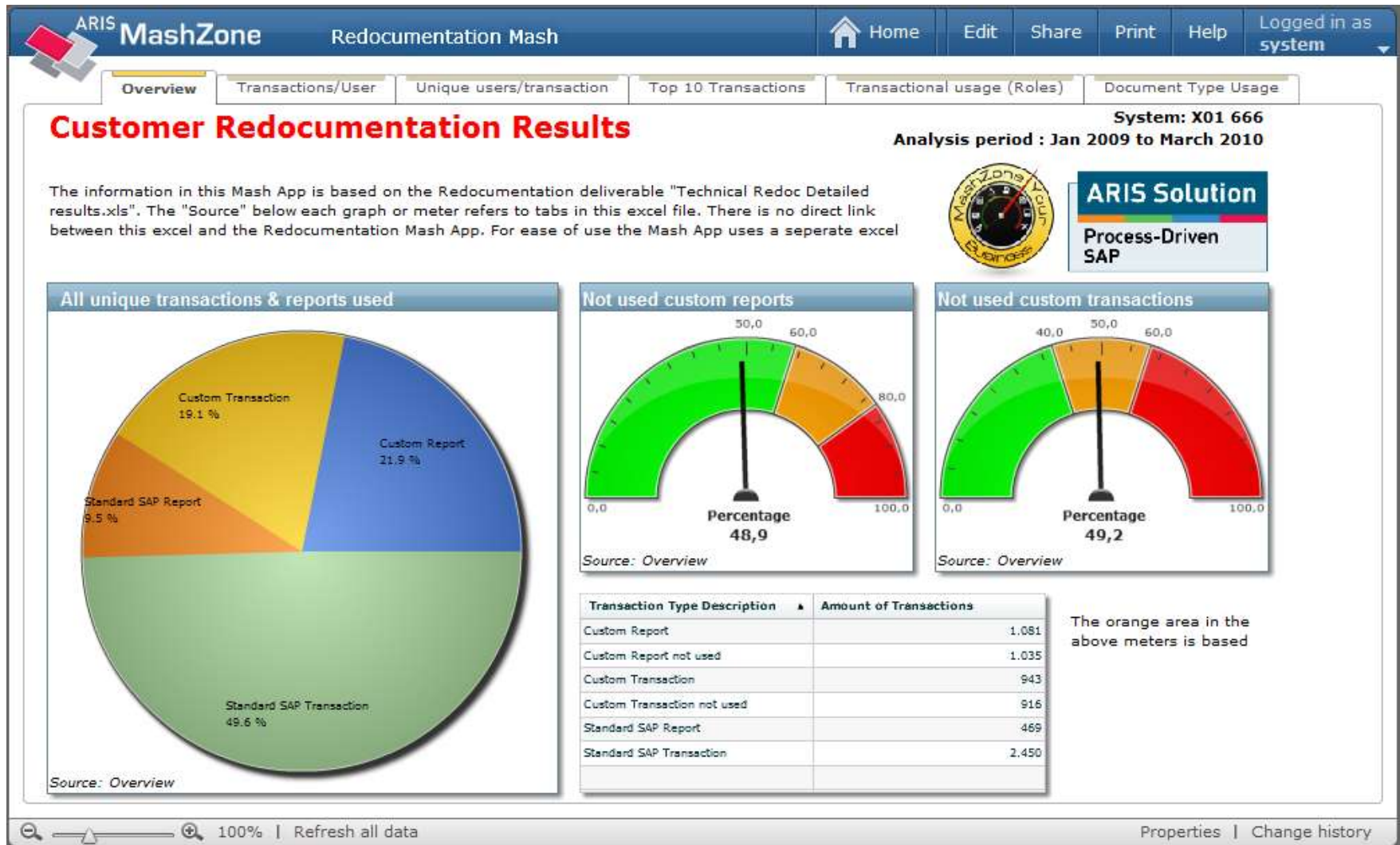
Document types



Document type usage

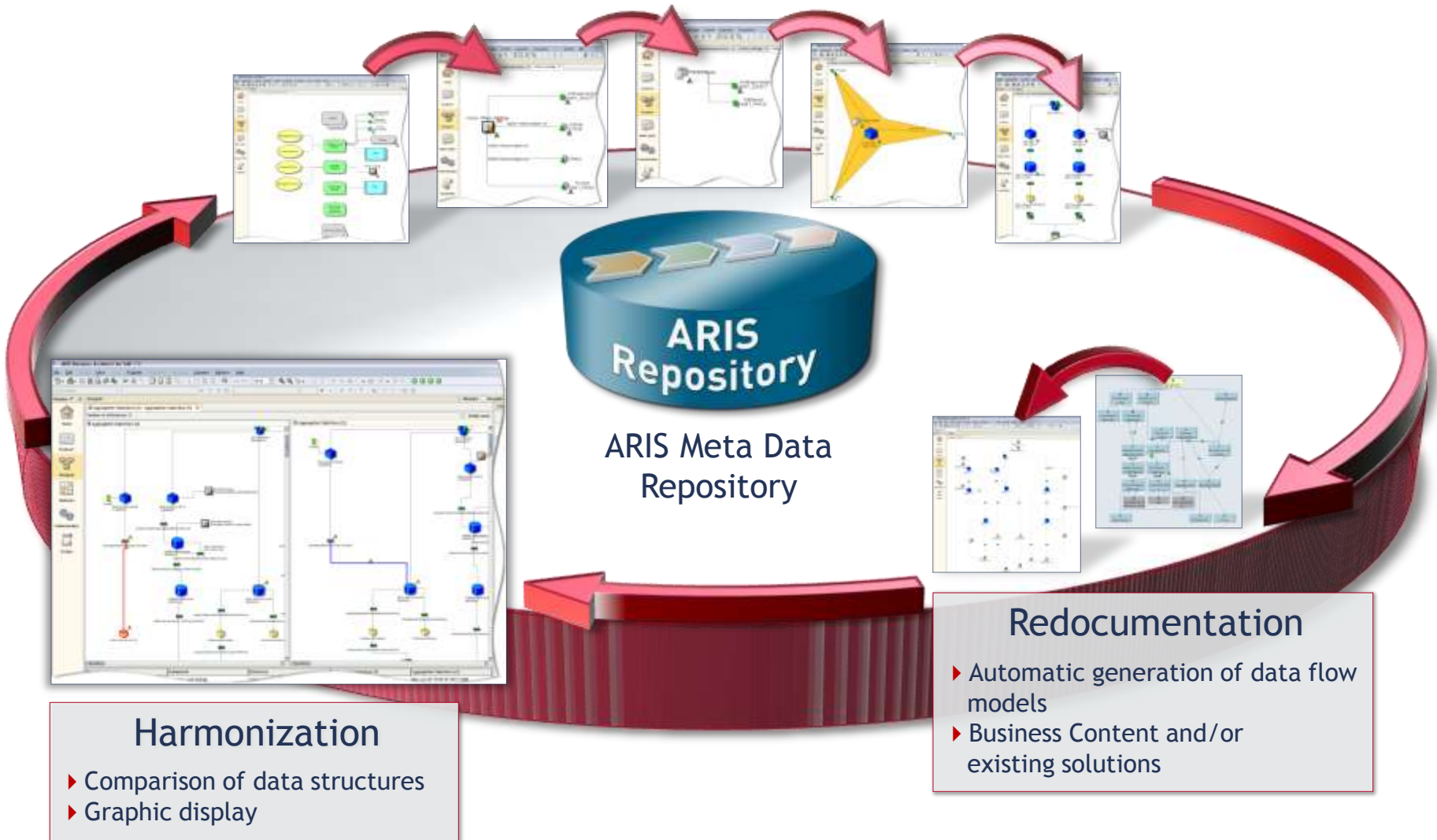


KPI's over SAP gebruik inzichtelijk gemaakt



Optimaliseren SAP BI inrichting

- ▶ Business process / IT process with SAP BI information
- ▶ From the business process to the data flow model



Harmonization

- ▶ Comparison of data structures
- ▶ Graphic display

Redocumentation

- ▶ Automatic generation of data flow models
- ▶ Business Content and/or existing solutions

Snelle start op basis van industry content

- ✓ READY to implement
- ✓ READY to measure
- ✓ READY to manage

Content



Industry Best Practice processes by IDS Scheer



Preconfigured SAP systems



Preconfigured ARIS PPM industry solutions



Preconfigured ARIS APG Solutions

Industry PerformanceREADY

Benefits



Instant content for all employees



Fast project scope definition & blueprint generation



Automated Customizing Dokumentation



Automated test management



Easy process and role based trainings



Workflow-driven Change Management

Industry.PerformanceREADY - Branches en scenario's



Chemie



SAP implementatie



Consumer products



SAP roll-out



Discrete Industrie



SAP upgrade



Transport & Logistiek



SAP EHP / service
implementatie



Metaal



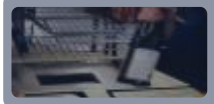
SAP optimalisatie



Pharma



Proces gedreven specificatie



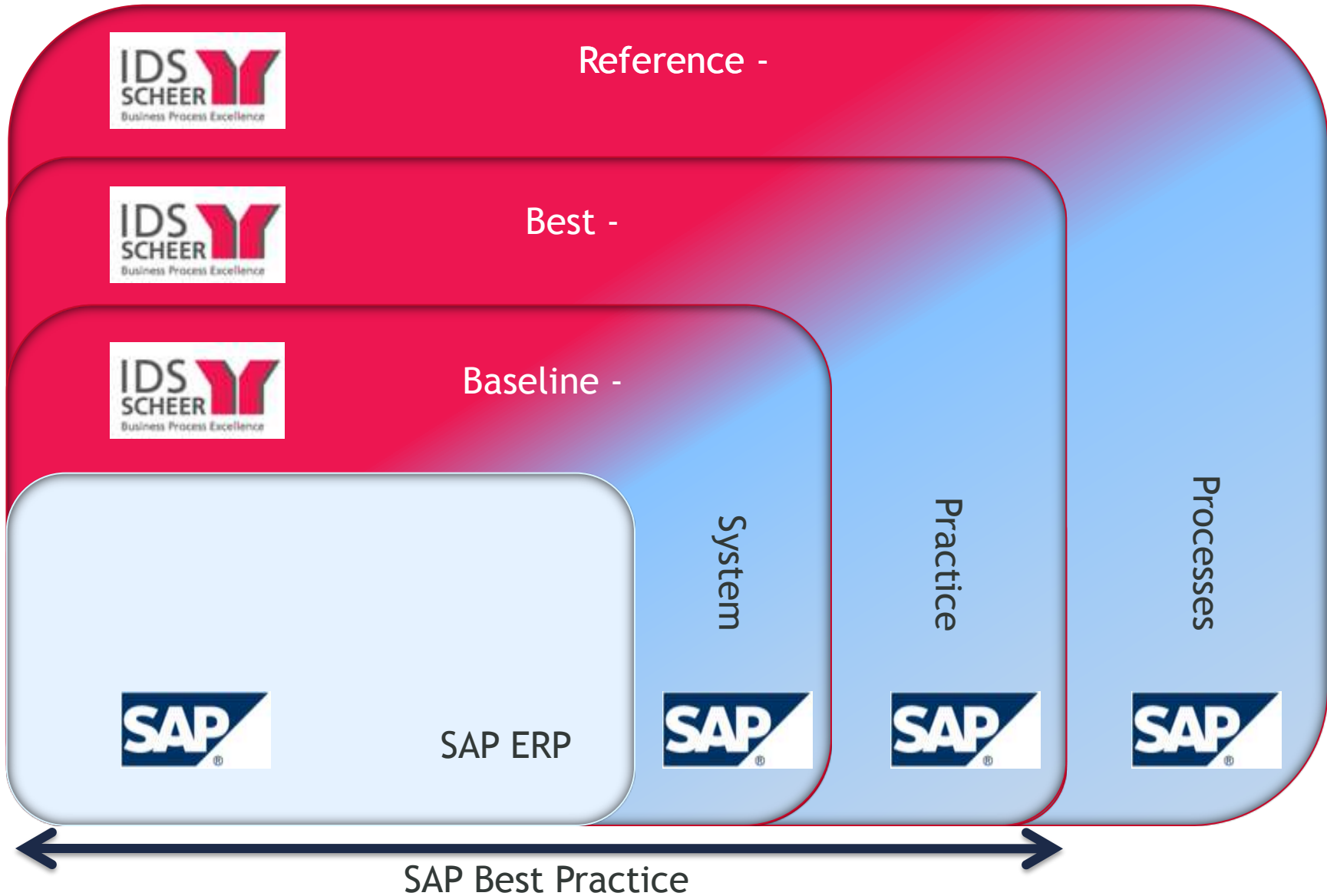
Retail



Utilities



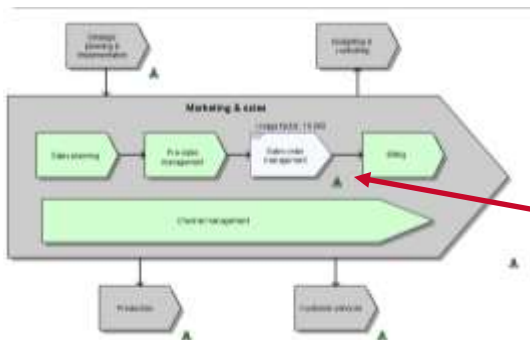
Industry.PerformanceREADY complements SAP Best Practices



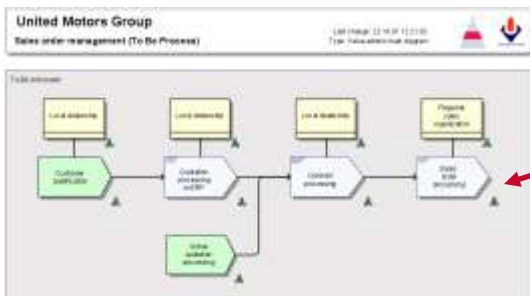
Business-to-Model

Model-to-Execution

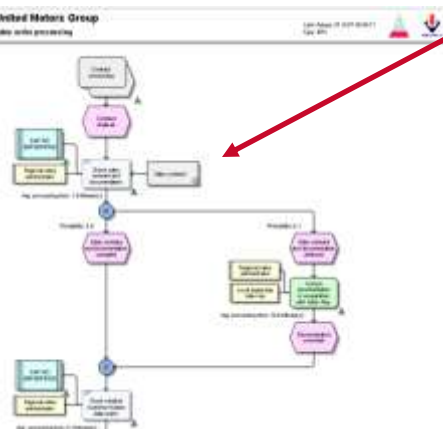
Scenarios



Processes



Process steps



Business Blueprint Structure

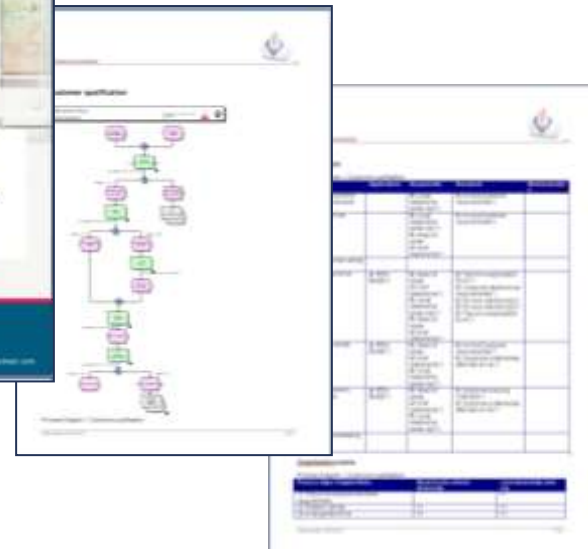
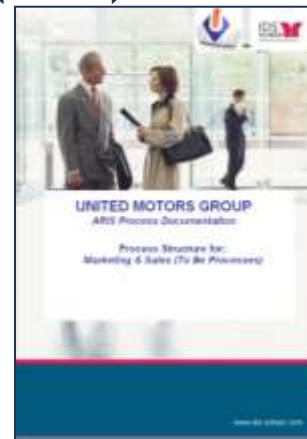
- ▼ UMG_EN_SAP
 - Organizational Units
 - Master Data
 - Business Scenarios**
 - ▼ Sales order management
 - Organizational Units
 - Master Data
 - ▼ Business Processes
 - ▶ Quotation Processing in ERP
 - ▶ Sales order processing
 - Enter vehicle data and details
 - Create customer master data
 - Check sales contract and documents
 - Allocate vehicle
 - Create sales order
 - Check if customer master data available
 - Return documents to vendor

Integrated Blueprint Support (2/2)

Genereren Blaudrukdocument op basis van ARIS content

Controle op RACI, SoD

Toetsen kwaliteit en volledigheid procesarchitectuur



...

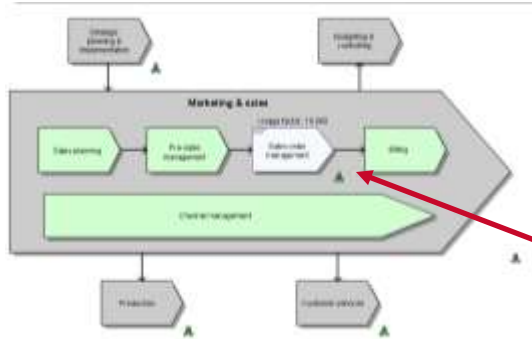
Object	System	Process	Process description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description	Process description description
...

Customizing support

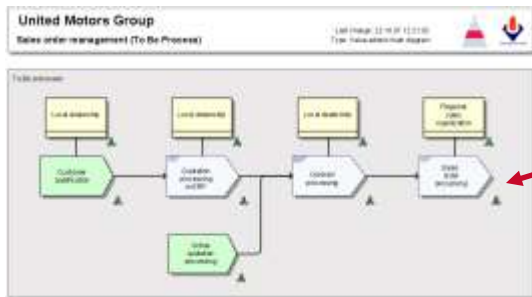
Business-to-Model

Model-to-Execution

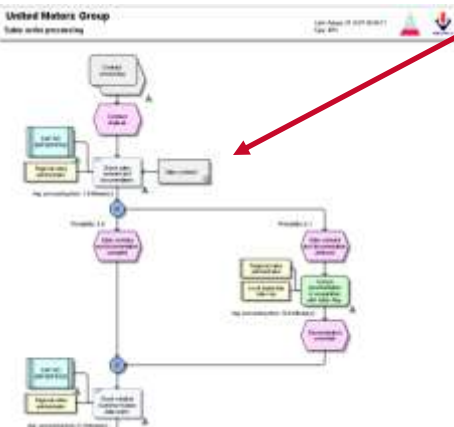
Scenarios



Processes



Process steps



Configuration Change for Project REDOC4

System Role: Development System
Business Process: SO10_1 Standard Sales Order Processing

Configuration Structure:

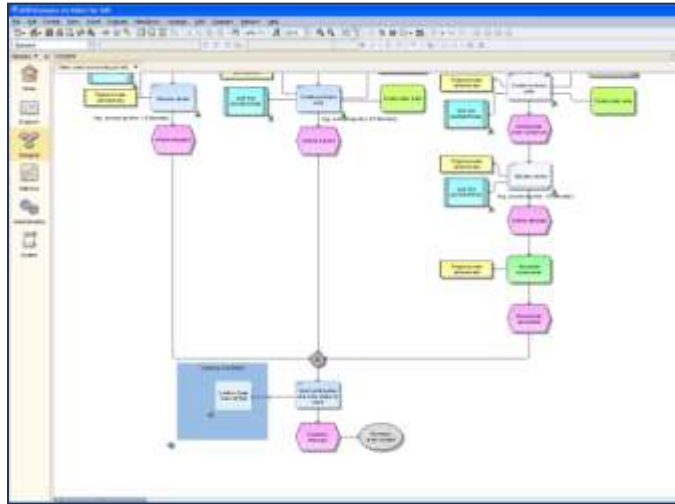
- Project Redocumentation
 - Configuration
 - Business Scenarios
 - Order to Cash
 - Organizational Units
 - Master Data
 - Business Processes
 - SO10_1 Standard S
 - IF: CRP - SAP Creat
 - IF: SFA - SAP Create
 - Sales order entry
 - Select inquiry, quota
 - Determine business
 - Create order items
 - Check material listr
 - Determine material
 - Determine free goo
 - Determine prices an
 - Check credit limit
 - Check availability, s
 - Self defined checks
 - Determine and proc
 - Check foreign trade
 - Determine and mai
 - Create returnable p
 - Save and Update Sa
 - Monitor returnable p
 - Monitor sales order

Type	Logical Com	Object	Description	Status
IMG Object	Z_R3_DEMO	SMG_OFNENUQLS	Define Sales Document Types	
Document		Configuration Guide	Naming conventions for Sales DocumCopy Editing	
BC Set	Z_R3_DEMO	FRER3/STORE	BC-Set F&R for R3	Not Yet Activate

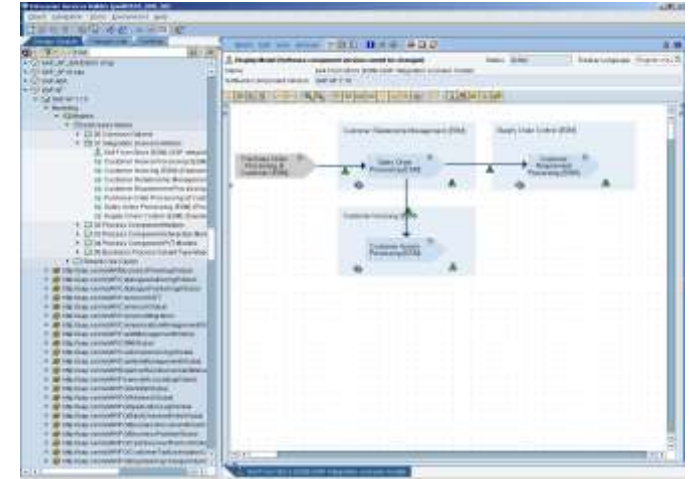
Enabling SOA - Service Discovery Engineering & Architecture

ARIS Business Architect

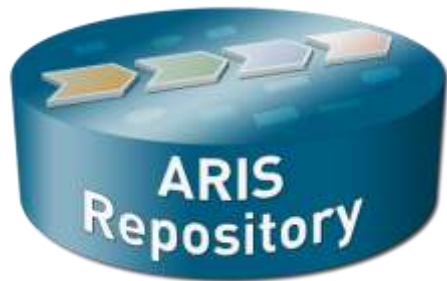
Enterprise Services Repository 7.1



Annotations
of Business Models
With Enterprise
Services or other ESR
modeling objects

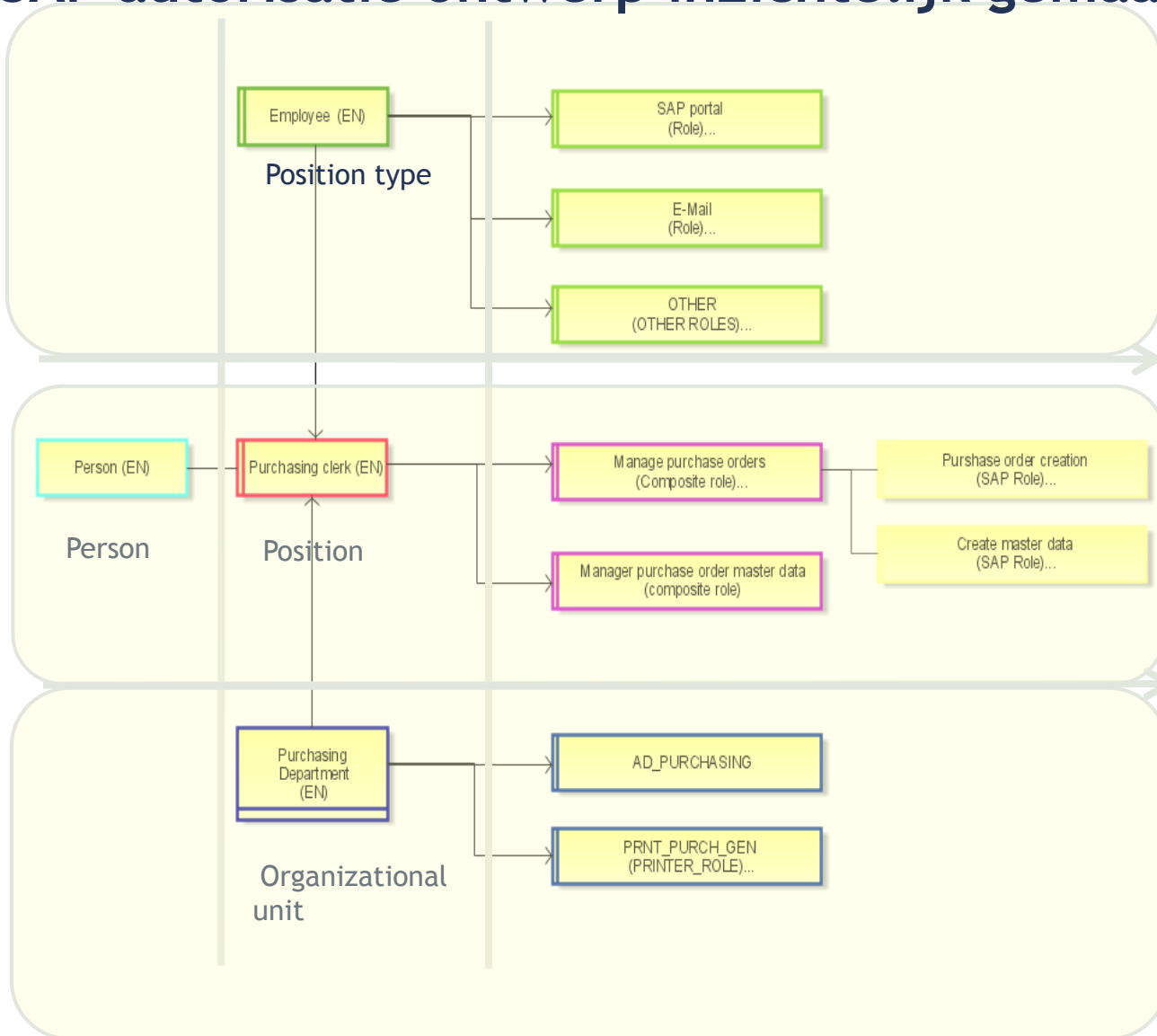


Exclusive for ARIS



→ Seamless Integration of Business Process Architecture based on SAP ESR Access (Service View)

SAP autorisatie ontwerp inzichtelijk gemaakt



A position type contains generic technical roles for all employees in a company or business unit.

A position can perform one or more business roles in an organization. A business role carries out specific tasks (ie technical roles)

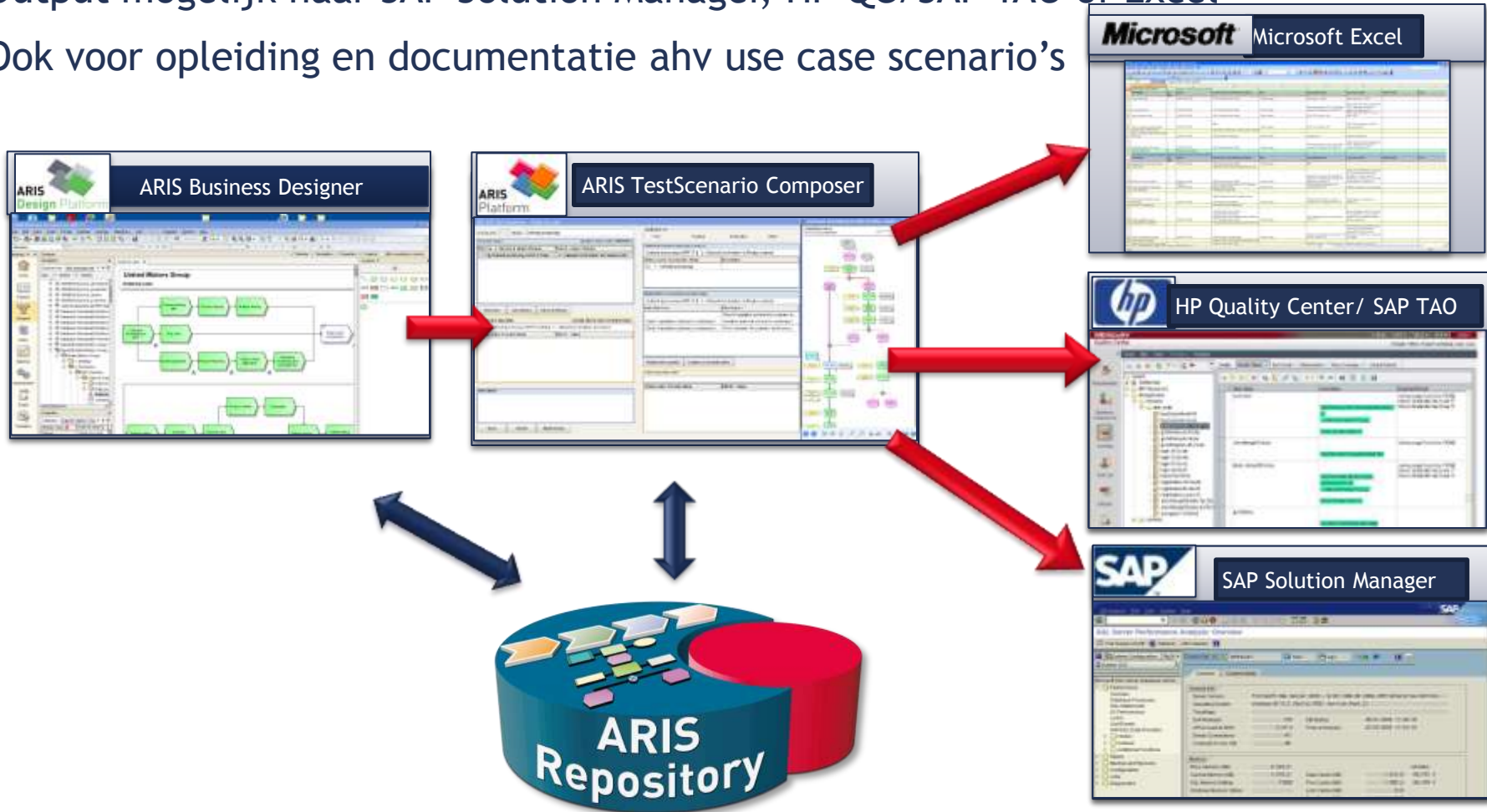
An organizational unit contains basic technical roles that are specific to the department.

Test Management

Testen op basis van procesontwerp

Output mogelijk naar SAP Solution Manager, HP QC/SAP TAO of Excel

Ook voor opleiding en documentatie ahv use case scenario's



Wednesday, August 16, 2006 12:55:04

GOS
EuroCé

ProcessWeb

Start · My Models · My Role · News · Intranet · Help · Advanced search [] Search

```

graph TD
    Start(( )) --> T1[Set targets for 'Key Operating Parameters']
    T1 --> T2[Communicate KOP's]
    T2 --> E1((Production losses have been determined))
    E1 --> T3[Gather production losses]
    T3 --> E2(( ))
    E2 --> T4[Determine asset utilization]
    T4 --> E3(( ))
    E3 --> T5[Measure performance]
    T5 --> E4(( ))
    E4 --> T6[Determine gaps]
    T6 --> E5(( ))
    E5 --> T7[Record inspection results C&I]
    T7 --> E6((Inspection results recorded))
    E6 --> T8[Perform quality handling C&I]
    T8 --> End(( ))
    
```

Operate plant

Process owner

C&I Production Manager

Involved Roles & External Parties

- BA&R_employee
- Customer
- KT trouble shooter
- Master Production Scheduler
- Operators
- Process engineers

IT Tools

- Advisor
- CONNECT
- IP21 (MIDAS)
- Manual
- MS Excel
- SAP ECC

Synchronize with tree

Main Processes

- > Make C&I
- Business Scenarios
- > OTC304 Standard sales order - Supply to site customer
- > PRD300 Production Chemicals (Advisor)

Main Processes

- SABIC Europe C&I
- Deliver C&I
- Finance variants
- Make C&I
- Plan C&I
- Ship C&I
- Source C&I
- Store C&I

UNITED MOTORS GROUP
Business Process Management Portal

Organization

- Data
- Documents
- Strategy
- Scenarios
- Processes
- Risks
- IT Systems
- Products/Service

Welcome

Welcome at ARS Processweb of United Motors Group.

The ARS Processweb presents a single entry for several target groups within United Motors Group to view the business reality graphically or in text. Software checking points or views are available from the start page. The Dashboard view can be seen, impacting for managers to be updated about the current business performance. The Process view gives insight in what and how the business functions are executed.

Also Application and Organizational views can be the starting point for IT or other managers e.g. information can be requested for Information Contracts and Documents for and users.

Feature of the holistic approach of ARS: all this information comes together in the business processes.

The United Motors Group Processweb is a deliverable of IDS Software. Adjustments to the needs of United Motors Group can be made easily.

LeasePlan

Car Leasing

Car Re-marketing

Processes

Products

Applications

Data

Processes

Products

Applications

Data

Welcome at the Processweb of LeasePlan

LeasePlan Processweb at ARS Processweb

The LeasePlan Master Model contains all our business processes - from a customer's perspective. The model shows how the work flows through our various departments, how everything is related, and where services for the customer are produced.

Enjoy clicking through this Quality Management System!

ING

ProcessWeb

Welcome at ARS Processweb of ING

The ARS Processweb presents a single entry for several target groups within ING to view the business reality graphically or in text. Different starting points or views are possible from the start page. The Dashboard view can be seen, interesting for managers to be updated about the current business performance. The Process view gives insight in what and how the business functions are executed.

Also Application and Organizational views can be the starting point for IT or other managers e.g. information can be requested for Information Contracts and Documents for and users.

Feature of the holistic approach of ARS: all this information comes together in the business processes.

This ING Processweb is a deliverable of IDS Software for the Profit at Critical Adjustments to the needs of ING can be made easily.

ARS Processweb

Welcome at ARS Processweb of ARS

The ARS Processweb presents a single entry for several target groups within ARS to view the business reality graphically or in text. Software checking points or views are available from the start page. The Dashboard view can be seen, interesting for managers to be updated about the current business performance. The Process view gives insight in what and how the business functions are executed.

Also Application and Organizational views can be the starting point for IT or other managers e.g. information can be requested for Information Contracts and Documents for and users.

Feature of the holistic approach of ARS: all this information comes together in the business processes.

This ARS Processweb is a deliverable of IDS Software for the Profit at Critical Adjustments to the needs of ARS can be made easily.

Inzichtelijk maken van rollen en functies

Extern HR systeem



SAP HR, MS Excel, XML ...

HR Link solution



ARIS modellen



+



Synchronisatie (delta) rapport



Eenvoudig inzicht
in wijzigingen
Rood: gewijzigd
Wit: verwijderd



Control: Insight in improvement potentials

The image displays a software interface with several key components:

- Performance Dashboard:** A top-left window showing a grid of process categories (Management, Core, Support) with various process steps and their performance indicators.
- EPC View:** A central window titled "EPC view: Display the important paths only" showing a flowchart of process steps. The flow starts with "Customer order must be created", leading to "Create quotation" (0.224 | 189) and "Create contract" (0.102 | 86). These merge at a junction (0.000 | 842), followed by "Create customer order" (1.000 | 842). The flow then splits into three paths: "Create WMS transport request" (0.107 | 90), "Create pick order" (0.672 | 566), and "Change delivery" (0.108 | 91).
- Time Flow Chart:** A bottom-left window showing a horizontal bar chart of process durations. The longest bar is for "Create invoice", followed by "Create delivery" and "Change customer order".
- Callouts:**
 - "KPI/PPI's weergegeven in Performance Dashboard" points to the dashboard window.
 - "Analyse van process executie" points to the EPC flowchart.
 - "Inzage in process flow en bottlenecks" points to the junction and split nodes in the EPC view.
 - "Doorlooptijd van processen weergegeven in time flow chart" points to the time flow chart.
- Content Packages:** A dark blue box at the bottom right contains the text: "Content packages voor SAP OtC, PtP en HR standaard beschikbaar".
- Footer:** "Client: demo40_en User: SYSTEM" and "Local intranet" are visible at the bottom right.

Business Process Monitoring

Best Practice and Own Practices

