

EPC: Incoming sales order		Time (function is carried out once)				Organizational responsibility		
Function	Processing time	Orientation time	Processing/Orientation sum per		Wait time	Organizational element	Connection	Weighting
calling customer service department	1 Hour(s)		1 Hour(s)			customer service department	must be informed about	1
calling customer service department	1 Hour(s)		1 Hour(s)			salesmen calling	carries out	1
determining order processing time			0 Hour(s)			salesmen	carries out	1
determining source of order	0.02 Hour(s)		0.02 Hour(s)			customer	contributes to	1
determining source of order	0.02 Hour(s)		0.02 Hour(s)			salesmen	contributes to	1
going back to office	24 Hour(s)		24 Hour(s)			salesmen back to office	carries out	1
order processing time	0.25 Hour(s)		0.25 Hour(s)			salesmen	carries out	1
sales order passing over to customer service department	0.5 Hour(s)		0.5 Hour(s)			(Untitled)	carries out	1
sales representative suggests product to customer	1 Hour(s)		1 Hour(s)			customer	accepts	1
sales representative suggests product to customer	1 Hour(s)		1 Hour(s)			salesmen	carries out	1
sales representatives goes to customer shop	0.75 Hour(s)		0.75 Hour(s)			salesmen	carries out	1
salesman takes order	0.02 Hour(s)		0.02 Hour(s)			salesmen	carries out	1
<b>Sum</b>	<b>29.56 Hour(s)</b>	<b>0 Hour(s)</b>	<b>29.56 Hour(s)</b>		<b>0 Hour(s)</b>			

**Note**

The total time does not match the process throughput time.

accepts	1
carries out	1
contributes to	1
must be informed about	1
<b>Reference for calculating weighting per connection type</b>	
If you want weighting of a connection type to differ, enter weighting per line.	